

March 4, 2024

For Partner Companies

True Japan Tour Co., Ltd.  
Ryozo Yonehara, CEO

True Japan Tour Co., Ltd. (TJT) recognizes companies with whom we have or will have a continuous business relationship as partners and grants them privileges in our business transactions.

A summary of these prices is as follows. Please note that all prices below are before the application of the consumption tax.

### 1) Package Tours

#### 1 Partner Discount

We offer the following discounts on experience and travel products that we sell on our own website

<https://nbs-truejapan.jp/>.

Gold partner	15% discount on the selling price
Silver partner	10% discount on the selling price
Bronze partner	5% discount on the selling price

#### 2 Group Discount Program

The following group rates will apply to Package Tours for Japanese cultural experiences (excluding some programs such as Kimono) conducted at our facilities.

10 or more: 10% discount on sales price
20 or more: 15% discount on sales price

#### 3 Combination of partner and group discounts

Partner Classification	Rates for 10 or more people	Rates for 20 or more people
Gold partner	Selling price x 0.85 x 0.9 = 0.76	Selling price x 0.85 x 0.85 = 0.72
Silver partner	Selling price x 0.9 x 0.9 = 0.81	Selling price x 0.9 x 0.85 = 0.76
Bronze partner	Selling price x 0.95 x 0.9 = 0.86	Selling price x 0.95 x 0.85 = 0.81

#### ◎ Reservations and Payment Methods

1 Please reserve your desired cultural experience or guided tour from above.

2 Please select Invoice (Agent Only) instead of Paypal (Credit Card) for payment.

3 We will issue an invoice reflecting the Partner Discount at a later date.

◎ For dispatch requests or reservations, please contact us here.

[Go to the reservation home page for tours, etc.](#)

## 2) Guide Dispatch

1 For information on guide dispatch, please review the dispatch fee from the following website.

The following discounts are applied from the general dispatch fee.

Gold partner	10% discount on the price list price
Silver partner	7% discount on the price list price
Bronze partner	5% discount on the price list price

## 2 Dispatch Fee Schedule

There are two types of tour guides: National Interpreter Guides (national license) and English-speaking Tour Guides (True Japan Tour certified).

[Guide Fee \(National Government Licensed Guide Interpreters\)](#)

[Guide Fee \(Foreign Language Speaking Tour Manager\)](#)

3 Contact us for dispatch requests or reservations.

[Go to the reservation home page for guide dispatch, etc.](#)

## 4 Partner Certification Criteria

\* For partners who submit an application when the following conditions are met, a discount will be applied based on performance. The period of the fiscal year shall be from January to December.

\* However, the discount will be applied once we have received your application for the relevant fiscal year and have confirmed that the following conditions are met at that time.

### © Ranks and Conditions

Results of previous fiscal year

Gold partner	A company that has sold more than 3 million yen (excluding consumption tax) in the previous year or fiscal year of the transaction, or a company that is recognized by the Company as having a reliable prospect of sales equivalent to such sales.
Silver partner	Companies that have sold in excess of 800,000 yen (excluding consumption tax) in the year prior to the transaction or in the fiscal year in question, or companies that we have certified as having a reliable prospect of sales equivalent to such sales.
Bronze partner	Companies that we have certified as being able to properly market our travel products.